# **Objectivity Case History**

NOTE: This information is for reference purposes only – Do not reproduce. Call the Sales Rep prior to any customer contact.

### **Customer Information**

Customer: Nortel Industry: Telecom

Application Domain: Sales Quote Configurator

Status: Phase 1 Release Platform: HP, Intel/NT Compiler: Visual Works

Other Tools: Envy

## **Buying Criteria**

ODMG Smalltalk interface support Transparent interface Multi-threading support

### Why Objectivity

- Matt had built a similar application for another project using Versant and had a myriad of problems getting to deployment.
- Objectivity's Smalltalk thread support seen as superior to Versant's
- We built a persistence framework for them to kick start their development
- Replication seen as an easy way of distributing quote data worldwide

#### **Contact Information**

Objectivity Rep: Fox

Customer Contact: Matt Broderson

Phone: Email: